FAQ's

- 1. Can the District provide your current b/w and color CPC rates?

 Black and white copies is on a pooled plan that is reconciled at the end of the year. Every B/W copy over the pooled number is \$.0057. All colored copies are \$.0456.
- 2. Can the District provide a breakdown of your current monthly costs?

 Flat fee of \$12,207.51 a month, then reconciliation for color copies and b/w overage at the end of the fiscal year.
- 3. What is your current contract term (i.e., 38/48/60) and lease structure (FMV)? 48 month FMV
- 4. Are all the Devices in your current fleet on the same contract? If not, can the District disclose when the leases expire? Yes, all are on the same contract.
- 5. In the District's current fleet, you have a mix of b/w and color devices, yet the specifications ask for all color. Would the District accept an alternative proposal for a like-to-like replacement of your current fleet? If not, can the District explain why you are requesting all color units under this new contract? Yes, we would accept alternative proposals for like-to-like replacement. We would like all the offices to have access to color, but if we can have faster copier capability in the workrooms without color, then we would prefer that.
- 6. Does the District anticipate any new schools opening or closing in the next 5 years? Yes, a new middle school will replace our current middle school.
- 7. Appendix A: Can the District provide copy allowance per machine for Color copies? No allowance. Pay per copy.
- 8. Appendix A: Can the District provide the average monthly volume for color copies for each device listed? There is not a true average. Campuses pay for their own color copies. Therefore, it is more of an as needed basis. The campus administration can control color copy usage.
- 9. Appendix A: Can the District confirm that Average Monthly Usage for B/W in the 6. THS F200 (prev. Box Office) is 145,935? Yes, that average was calculated over the 9 month duration we are in school. However, we have not paid an overage fee due to the pooled allowance reconciled at year end which includes 12 months.
- 10. Appendix A: Can the District confirm that the Average Monthly Usage for B/W in the 13. HPMS is 168,944? Yes, that average was calculated over the 9 month duration we are in school. However, we have not paid an overage fee due to the pooled allowance reconciled at year end which includes 12 months.